# **Barclays PLC**

### Q4 2022 Fixed Income Investor Call

15 February 2023

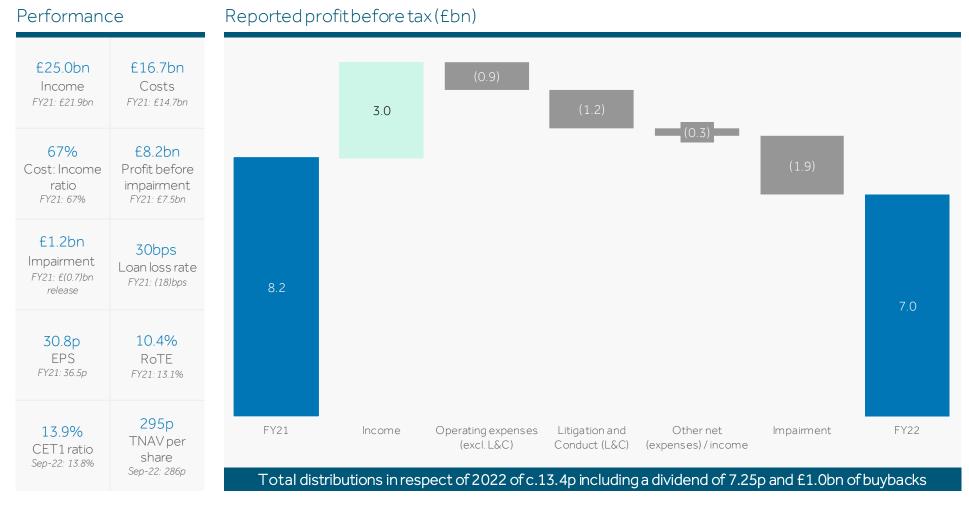
# **BARCLAYS**

# Anna Cross

**Group Finance Director** 



### Group RoTE of 10.4% with profit before impairment up 9%



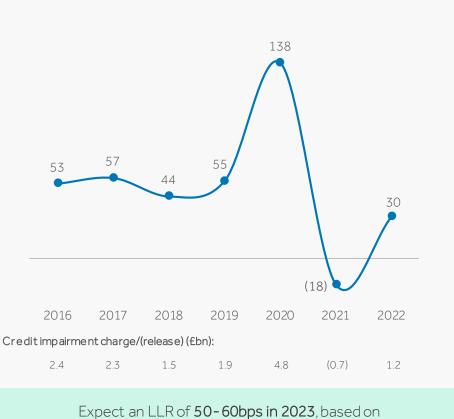
Note: Chartsmaynot sumdue to rounding



### Impairment expected to normalise towards historical LLRs



LLR<sup>2</sup> (bps)



the current macroeconomic outlook

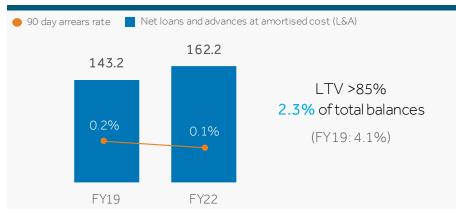
<sup>1</sup> Expected Credit Losses (ECL) <sup>2</sup> Loan Loss Rate (LLR) is quoted in basis points and represents total impairment charges divided by gross loans and advances held at a mortised cost at the balance sheet date |

Balance sheet provisions for ECL<sup>1</sup> (£bn)

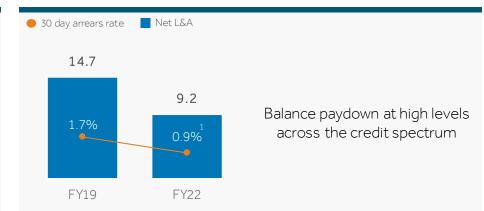


### Consumer loan book resilient for economic uncertainty

### UK Mortgages (£bn)

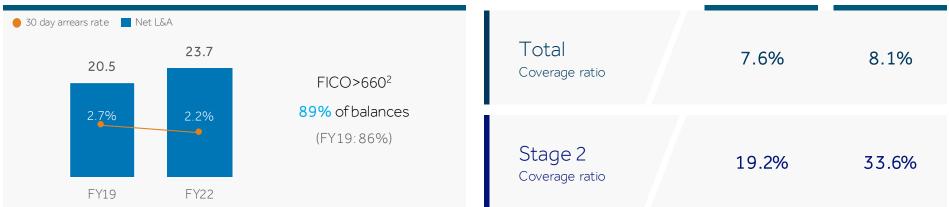


### UK Cards (£bn)



UK Cards

### US Cards (£bn)

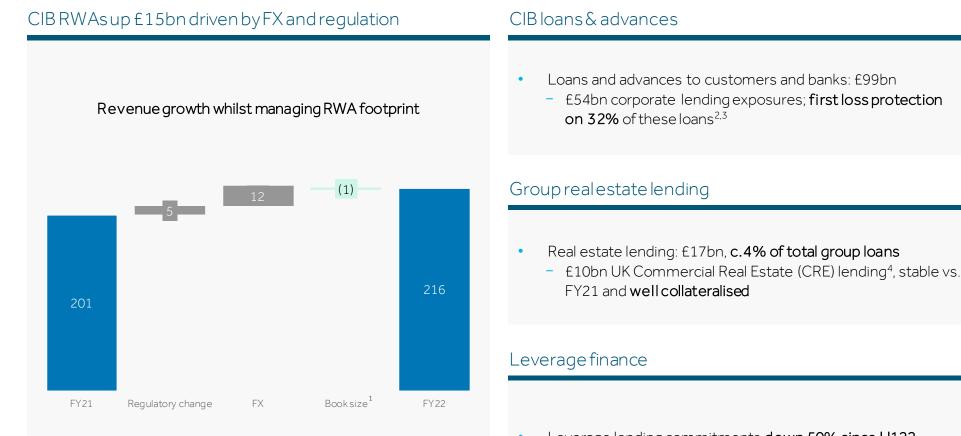


<sup>1</sup> The reduction in 30 days delinquency for UK cardsincludes the impact of a change in charge offpolicy; notably changing the point of charge offfrom 180 to 120 days |<sup>2</sup> The FICO Score is used by lenders to help make accurate, reliable, and fast credit risk decisions across the customer lifecyde. A FICO Score > 660 is defined as "Prime+", which includes "Prime+" and "Superprime" |



**US** Cards

### Disciplined approach to risk in the CIB



Leverage lending commitments **down 50% since H122**

<sup>1</sup> For further details please refer to page 58 of the Bardays PLC 2022 Results Announcement |<sup>2</sup> Refers to synthetic credit protection from first lossguarantees within the Corporate lending portfolio (FY21: c. £47bn). In terms of credit protection, individual asset level hedges may vary, but cover a significant and diverse portion of our lending portfolio, with higher average levels of protection for selected vulnerable sectors, lower quality credits and unsecured exposure |<sup>3</sup> Remaining non-Corporate Lending balances largely relate to Global Markets business exposures which are well collateralised |<sup>4</sup> c. 35% of UK CRE exposure is within Barclays UK |Note: Chartsmaynot sum due to rounding|



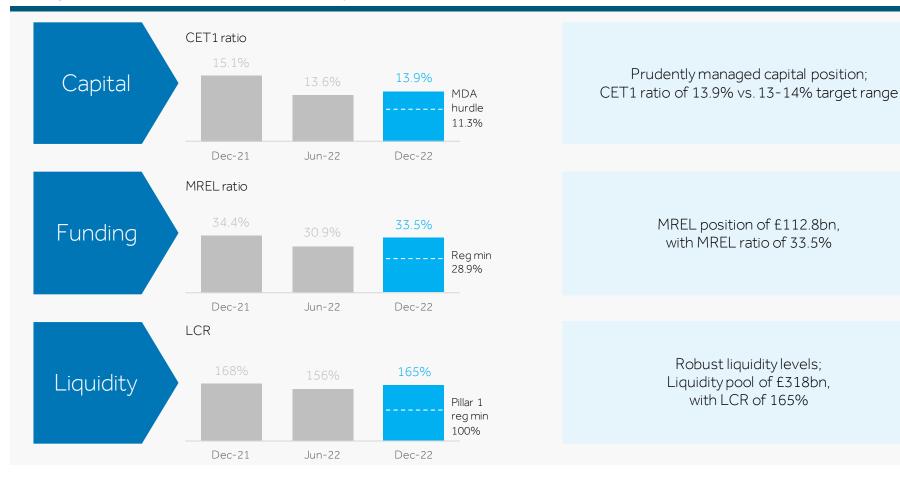


Group Treasurer



## FY22 highlights<sup>1</sup>

### Strong balance sheet evidenced across key metrics



<sup>1</sup> The comparative capital metrics relating to Q421 have been restated to reflect the impact of the Over-iss uance of Securities

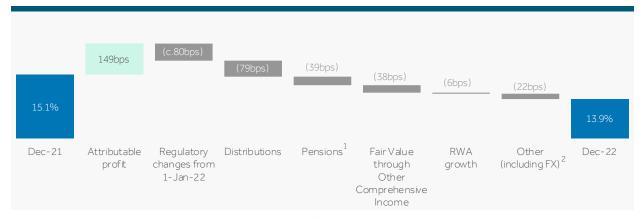


## **Disciplined capital management**

### Q422 CET1 ratio movements



FY22 CET1 ratio movements



### Future considerations

#### Q123

- Sharebuyback £0.5bn: c.(15)bps
- IFRS 9: c.(13)bps reduction in transitional relief
   on 1-Jan-23
- Kensington<sup>3</sup>: c.(12)bps on completion in Q123
- RWA seasonality: increased business activity

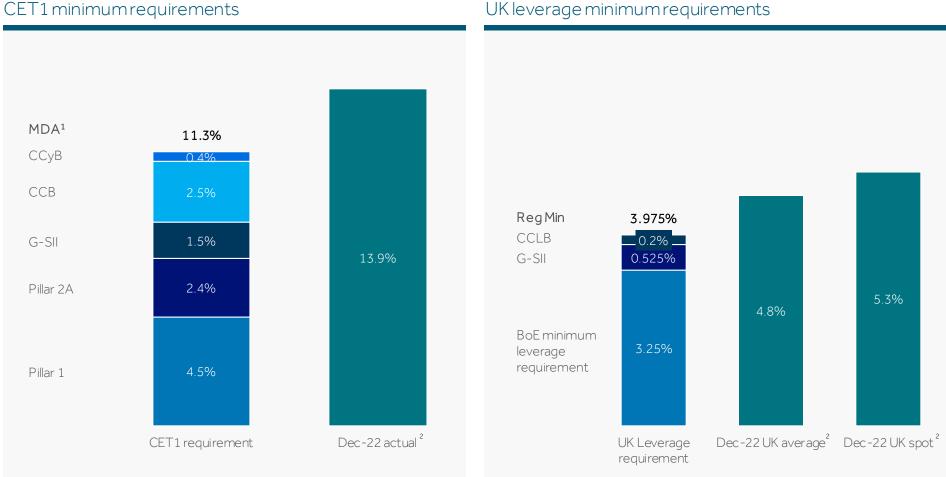
#### Medium/long-term

- Target RoTE of >10%: translates to c.150bps of annual CET1 ratio accretion
- UK countercyclical buffer (CCyB): increase to 2%, adds c.40bps to MDA in Q323
- **Basel 3.1**: lower end of 5-10% RWA inflation on 1-Jan-25, pre-mitigation

<sup>1</sup> Includes acceleration of capitalimpacts of 33bps related to pension transactions unwind |<sup>2</sup> FX on credit risk, counterparty credit risk and standardised market risk RWAs. FVOCI impact of (1) bp in Q422 |<sup>3</sup> Kensington Mortgage Company | Note: The fully loaded CET1 ratio was 13.7% as at 31 December 2022 (13.6% as at 30 September 2022) | Note: Charts may not sum due to rounding |



### CET1 ratio within 13-14% target range and above requirements



UK leverage minimum requirements

<sup>1</sup> Barclays' MDA hurdle at 11.3% reflecting the Pillar 2A requirement as per the PRA's Individual Capital Requirement |<sup>2</sup> Capital and leverage ratio calculated applying the transitional arrangements of the CRR as amended by CRRII. This includes IFRS 9 transitional arrangements|



### Prior capital drag from pensions eliminated

### Triennial actuarial valuation

 ✓ Completed
 UKRF triennial actuarial valuation<sup>1</sup>
 £2bn funding surplus (vs. £2.3bn funding deficit in 2019)

 ✓ Deficit reduction contributions in 2023 no longer required
 In prior plana £0.3bn deficit reduction contribution was scheduled for 2023

#### Pension transaction unwind

✓ Completed
 Pension transaction unwind<sup>2</sup>

£1.25bn Accelerated 33bps CET1 impact absorbed in Q422<sup>3</sup>

#### Pension portfolio position

 ✓ UKRF well positioned with a balanced portfolio
 Robust hedging and liquidity stood up to 2022 bond yield increases

✓ UKRF surplus improved by £0.9bn £10bn reduction in assets more than offset by £10.9bn reduction in liabilities

Capital impact schedule	As at FY2	As at FY21 results		As at FY22 results			
Capital impact of deficit reduction contributions (£bn)	2022	2023-25	2022	2023-25	35.5		
Based on triennial actuarial valuation	(0.3)	(0.3)	(0.3)	-		25.4	
Dec-2019 £500m and Jun-2020 £750m Senior Notes	-	(1.25)	(1.25)	-			
Capital impact (pre-tax)	(0.3)	(1.55)	(1.55)	-	IAS19 As:	sets(£bn)	I/
Capital impact (pre-tax bps) <sup>4</sup>	(9)bps	(46)bps	(46)bps	-			

 35.5
 25.4
 31.9

 20.9
 20.9

 IAS19 Assets (£bn)
 IAS19 Liabilities (£bn)

<sup>1</sup> With an effective date of 30 September 2022 |<sup>2</sup> During 2019 and 2020, the UKRF subscribed for non-transferable listed senior fixed rate notes for £1.25bn, deferring the CET1 impact of pension contributionsmade by Bardays until 2023, 2024 and 2025. Following the PRA's statement on 13 April 2022, Barclaysunwound these transactions as part of the 2022 triennial actuarial valuation |<sup>3</sup> Post-taximpact|<sup>4</sup> Based on Dec-22 RWAs | Note: tables may not sumdue to rounding|



# Basel 3.1 day one impact expected to be at lower end of prior 5-10% RWA guidance

### Timeline

#### Nov-22

PRA released Consultation Paper 16/22 on Basel 3.1 standards

Mar-23 Consultation period closes

H123 Quantitative Impact Study (QIS) submission

**2024** Expected review of Pillar 2A by the PRA

#### Jan-25

Implementation of Basel 3.1 with transitional arrangements

#### Jan-30

Fully phased-in Basel 3.1 implementation

### Currentview of impacts from Basel 3.1 implementation

#### Day one Pillar 1 inflation

From the finalisation of the Basel framework (3.1), RWAs are expected to inflate in the following areas:

- Fundamental Review of the Trading Book (FRTB)
- Operational risk
- Credit Valuation Adjustment (CVA)

Lower end of 5-10% RWA inflation

on 1-Jan-25, pre-mitigation

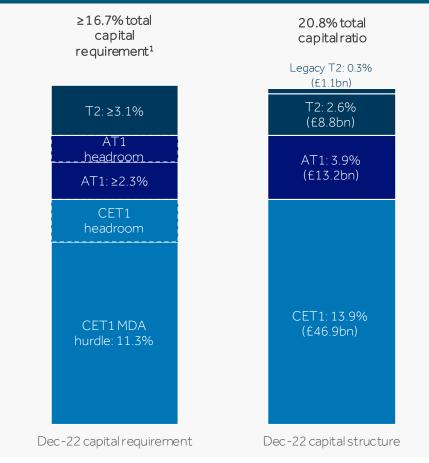
#### Potential offsets

- Expected review of Pillar 2A by the PRA
- Internal refinements and mitigation
   actions
- Final rules post consultation



## Capital structure well managed

### Capital structure and requirements



#### Balanced total capital structure

- Continue to run a robust level of AT1 capital and maintain conservative headroom
- AT1 as a proportion of RWAs may vary due to seasonal and FX driven fluctuations, in addition to potential issuance and redemptions
- Expect to hold an appropriate level of Tier 2 to meet our total capital requirement
- Following £2.4bn of maturities/calls in 2022, £1.5bn notional of BBPLC legacy capital instruments remain outstanding, of which c.£1.4bn continues to qualify as either Tier 2 until maturity/call or CRR II grandfathered Tier 2 to Jun-25

### Barclays PLC capital call and maturity profile (£bn)<sup>2</sup>

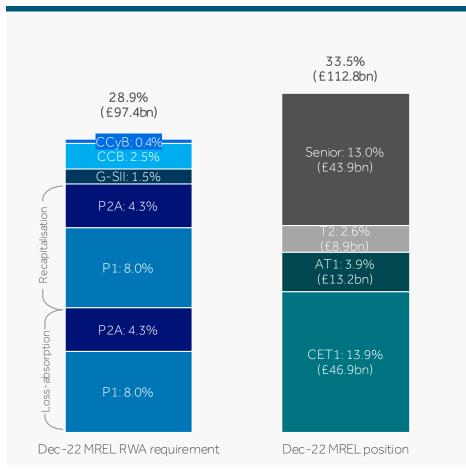


<sup>1</sup> Excludes headrooms and minimum requirement excludes the confidential institution-spedic PRAbuffer |<sup>2</sup> Prepared on nominal basis which will not reconcile with regulatory or accounting bases due to adjustments |<sup>3</sup> The redemption notice relating to the Barclays PLC GBP 1.25m 7.25% AT1, which forms part of the total, waspublished on 2 February 2023 (ink)|<sup>4</sup> The redemption notice relating to the Barclays PLC EUR 1.5bn 2.0% T2 Notes was published on 5 January 2023 (ink)|Note: Charts may not sumdue to rounding|



### MREL position well established

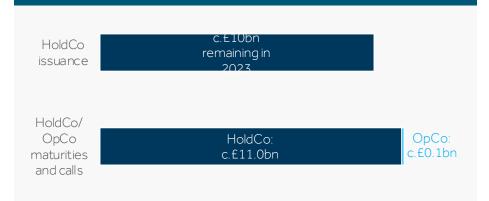
### $\mathsf{MREL}\,\mathsf{position}\,\mathsf{of}\,\texttt{£112.8bn}\,\mathsf{as}\,\mathsf{at}\,\mathsf{Dec}\text{-}22^1$



#### HoldCoissuance

- Successfully executed c.£15bn of MREL issuance in 2022
- c.£10bn of MREL issuance across Senior, Tier 2 and AT1 remaining in 2023
- MREL issuance plan calibrated to meet requirements and allow for a prudent headroom

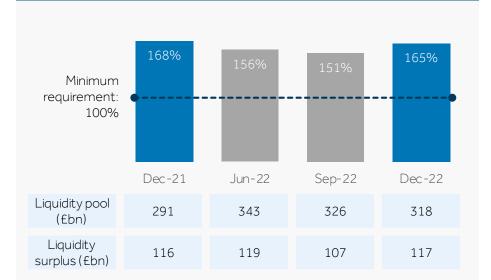
#### 2023 MREL issuance, maturities and calls



<sup>1</sup> MREL position has been calculated as a percentage of RWAs. The MREL requirement must meet the higher of the RWAor UK leverage bases. MREL position does not include subsidiary issuances that since 1 January 2022 have not counted towards MREL

### Strong liquidity position and deposit base

Liquidity comfortably exceeding minimum requirements



- Quality of the liquidity pool remains high, with the majority held in cash and deposits with central banks, and highly rated government bonds
- The YoY increase in the liquidity pool was driven by deposit growth and an increase in wholesale funding, partly offset by business funding consumption
- Liquidity pool of £318bn represents c.21% of Group balance sheet
- NSFR of 137% is a £155bn surplus above 100% regulatory requirement





- Total deposits increased £21bn YoY, with continued growth in corporate deposits and stable retail deposits
- Deposits declined £16bn QoQ driven by Corporate clients managing their liquidity positions

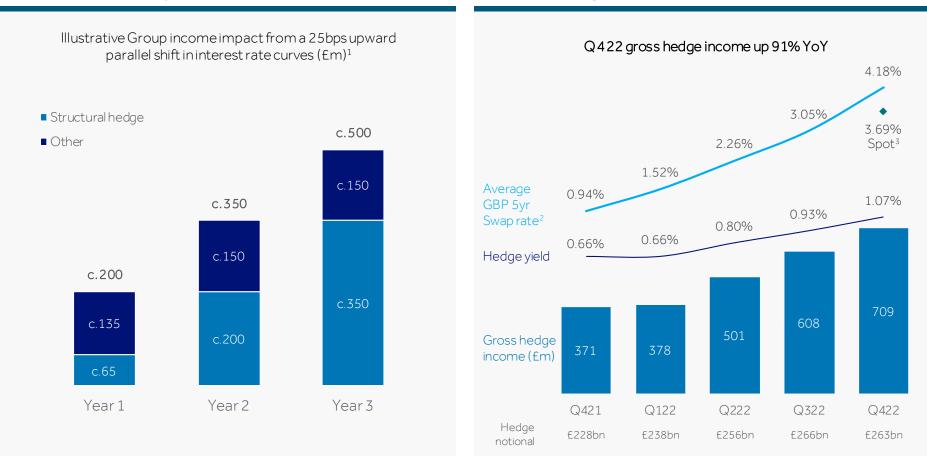
 $^1\,\mathrm{Excluding}$  short-term moneymarketTreasurydeposits  $|\,\mathrm{Note}$ : Charts may not sumdue to rounding |





### Interest rates tailwind likely to continue into FY23

#### Interestrate sensitivity



Structuralhedge

<sup>1</sup> This sensitivity is based on the modelled performance of the consumer and corporate banking book only, including the impact of both the product and equity structural hedges. It provides the absolute annual impactofa 25bps shock on Group NII over the next three years, for illustrative purposes only, and is based on a number of assumptions regarding variables which are subject to change. Such assumptions might also differ from those underlying the AEaR calculation in the Barclays PLC Annual Report 2022 |<sup>2</sup> UK Pound Sterling SONIA OIS Zero 5 Year Point (Refinitiv: GBPOIS5YZ=R) at the end of day on 10 February 2023 |



### Strategic priority to maintain strong ratings



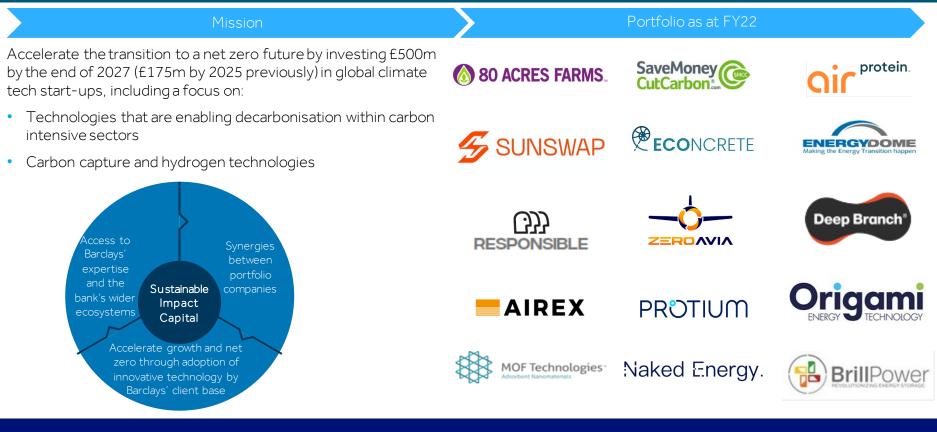
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<sup>1</sup>Deposit rating

### Sustainable Impact Capital's upsized target to £500m

Sustainable finance activities through Treasury



£89m invested under Sustainable Impact Capital as at FY22, against a target of £500m by the end of 2027





Group Treasurer







# Appendix

### Over-issuance of Securities<sup>1</sup>

### Context

- In March 2022, the Group became aware that BBPLC<sup>2</sup> had issued securities materially in excess of the amount registered under its shelf registration statement filed with the US Securities and Exchange Commission (SEC)
- To reflect the impact of the Over-issuance of Securities, Barclays PLC and BBPLC each **amended their annual report on Form 20-F**
- Barclays **conducted a rescission offer** to certain purchasers of affected securities, which completed in September 2022
- Barclays was subject to an investigation from the SEC and **paid a monetary penalty**
- Barclays **commissioned a review of the matter led by external counsel** which concluded that:
  - among the principal causes of the Over-issuance of Securities were, first, the failure to identify and escalate to senior executives the consequences of the loss of WKSI<sup>3</sup> status and, secondly, a decentralised ownership structure for securities issuances; and
  - the incident was not the result of a general lack of attention to controls by Barclays, and that Barclays' management has consistently emphasised the importance of maintaining effective controls

### Financial impact (£m)

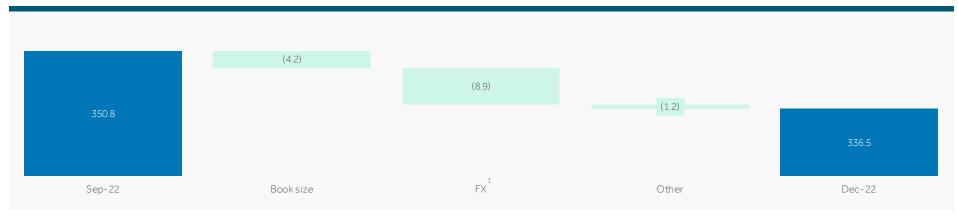
	FY21	FY22	Total Impact
Income from hedging arrangements	-	292	292
L&C charge for rescission offer losses <sup>4</sup>	(220)	(801)	(1,021)
PBT impact from rescission offer losses <sup>4</sup>	(220)	(509)	(729)
Attributable loss from rescission offer losses <sup>5</sup>	(170)	(387)	(557)
Charge related to SEC monetary penalty	-	(165)	(165)
PBT impact from rescission offer losses and provision related to SEC monetary penalty <sup>4</sup>		(674)	(894)
Attributable loss <sup>5</sup>	(170)	(552)	(722)
RoTE impact	(40)bps	(120)bps	

<sup>1</sup> Refers to the Over-issuance of Securities under BardaysBankPLC'sUS shelfregistration statementson FormF-3 filed with the SEC in 2018 and 2019. Please refer to the BarclaysPLCFY22 ResultsAnnouncement for details |<sup>2</sup> Barclays Bank PLC (BBPLC) |<sup>3</sup> "WKSI" refers to "well-known seasoned issuer", a type of issuer which, according to SEC rules, can use a more flexible shelf registration processtoregister an unlimited amount of securities |<sup>4</sup> Total impact in Q422: £0m (Q421: £38m) |

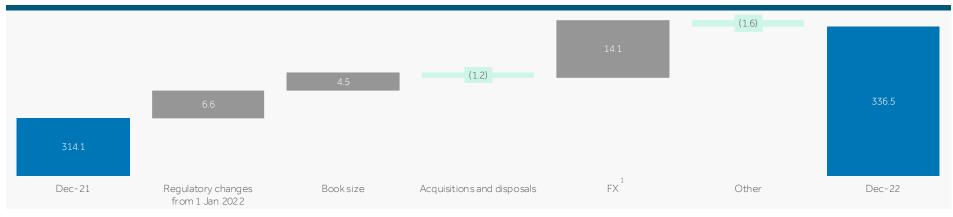


### **RWA**

### Q422 RWA movements (£bn)



### FY22RWAmovements(fbn)



 ${}^{1}\mathsf{FX}$  on credit risk, counterpartycredit risk and standardised marketrisk RWAs [Note: Chartsmaynotsum due to rounding ]

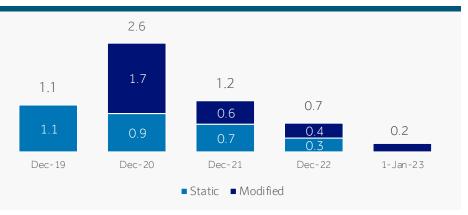


### IFRS 9 transitional relief of c.20bps as at Dec-22

### 2020 regulatory action gave further relief for impairments

- 75% transitional relief for modified impairment post Dec-19 applied in 2022
- Transitional relief schedule for static component per original schedule
- Total post-tax IFRS 9 transitional relief as at Dec-22 is c.£0.7bn or c.20bps capital, broadly flat vs. Q322 and down c.20bps compared to Dec-21
  - IFRS 9 modified transitional relief applies to Stage 1 and 2 impairments
  - Transitional basis of capital remains the relevant measure for our capital adequacy assessment by regulators
- Total post-tax IFRS 9 transitional relief is expected to reduce by c.13bps from 1-Jan-23

#### IFRS9 transitional relief CET1 add-back (£bn)



### Reliefschedule

Year	Pre-2020 (static)	2020 onwards (modified)
2020	70%	100%
2021	50%	100%
2022	25%	75%
2023		50%
2024		25%

Note: Chartsmaynot sumdue to rounding

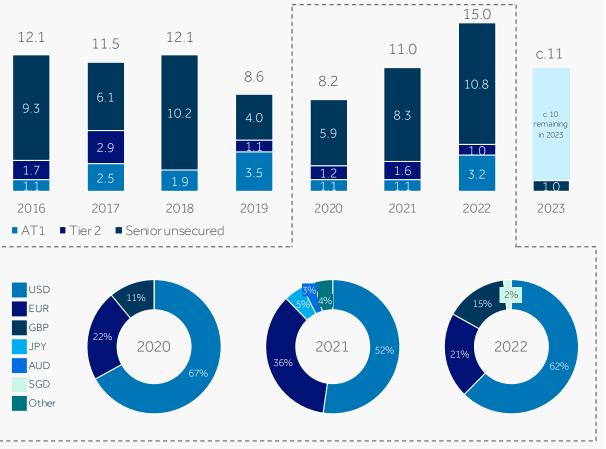


### Successful execution of 2022 funding plan

#### 2022-23 HoldCoissuance<sup>1</sup>



### Annual HoldCoissuance volume (£bn) and currency<sup>1</sup>



<sup>1</sup> Annualiss uance balances based on FX rate at end of respective periods for debt accounted instruments and historical transaction rates for equity accounted instruments | Note: Charts may not sumdue to rounding |



### Disclaimer

#### Important Notice

The terms Barclays or Group refer to Barclays PLC together with its subsidiaries. The information, statements and opinions contained in this presentation do not constitute apublic offer under any applicable legislation, an offer to sell or solicitation of any offer to buy any securities or financial instruments, or any advice or recommendation with respect to such securities or other financial instruments.

Information relating to:

- regulatory capital, leverage, liquidity and resolution is based on Bar days 'interpretation of applicable rules and regulations as currently in force and implemented in the UK, including, but not limited to, CRD IV (as amended by CRD Vapplicable as at the reporting date) and CRR (as amended by CRR II applicable as at the reporting date) and any applicable as at the reporting date) and created as a to the reporting date) texts and any applicable as at the reporting date) and created as such rules and regulations form part of domestic law by virtue of the European Union (Withdrawal) Act 2018, as amended. All such regulatory requirements are subject to change and disclosures made by the Group will be subject to any resulting changes as the applicable reporting date;
- MREL is based on Bardays' understanding of the Bank of England's policy is tatement on "The Bank of England's approach to setting a minimum requirement for own funds and eligible liabilities (MREL)\* published in December 2021, updating the Bank of England's June 2018 policy statement, and its MREL requirements communicated to Barclays by the Bank of England. Binding future MREL requirements remain subject to change including at the conclusion of the transitional period, as determined by the Bank of England, taking into account an umber of factors as described in the policy, along with international developments. The Plile 2Arequirements also subject to at least annual review;
- future regulatory capital, liquidity, funding and/or MREL, including forward-looking illustrations, are provided for illustrative purposes only and are not forecasts of Bar days' results of operations or capital position or otherwise. Illustrations regarding the capital flightpath, end-state capital evolution and expectations and MREL build are based on certain assumptions applicable at the date of publication only which cannot be assured and are subject to change.

#### Important information

#### In preparing the ESG information in this FY22 Fixed Income Call Presentation:

(i) we have made anumber of key judgements, estimations and assumptions, and the processes and issues involved are complex. This is, for example, the case in relation to financed emissions, portfolio alignment, class ification of environmental and social financing, operational emissions and measurement of climate risk.

(ii) we have used ESG and dim ate data, models and methodologies that we consider to be appropriate and suitable for these purposes as at the date on which they were deployed. However, these data, models and methodologies in the case of the same standard as those available in the context of o therfinancial information, nor subject to the same or equivalentificatory in the case of the same standard as those available in the context of o therfinancial processed data and methodologies in the case of divertifying data quality which can be hard to assess. There is carried framework or definition (egg in regulate) or or otherwise) of, normarket consensus as to what constructives, an "ESC", "green", "sustainable", "dim ate-finition (egg integreen", sustainable", "dim ate-finition (egg integreen", sustainates or assumption in aterinal wither date, models and methodo

#### Forward-looking Statements

This presentation contains certain forward-looking statements within the meaning of Section 21E of the US Securities Exchange Act of 1934, as amended, and Section 27 A of the US Securities Exchange Act of 1934, as amended, and Section 27 A of the US Securities Exchange Act of 1934, as amended, and Section 27 A of the US Securities Exchange Act of 1934, as amended, and Section 27 A of the US Securities Exchange Act of 1934, as amended, and Section 27 A of the US Securities Exchange Act of 1934, as amended, and Section 27 A of the US Securities Exchange Act of 1934, as amended, and Section 27 A of the US Securities Exchange Act of 1934, as amended, and Section 27 A of the US Securities Exchange Act of 1934, as amended, and Section 27 A of the US Securities Exchange Act of 1934, as amended, and Section 27 A of the US Securities Exchange Act of 1934, as amended, and Section 27 A of the US Securities Exchange Act of 1934, as amended, and Section 27 A of the US Securities Exchange Act of 1934, as amended, and Section 27 A of the US Securities Exchange Act of 1934, as amended, and Section 27 A of the US Securities Exchange Act of 1934, as amended, with respect to the Group Bardays cautions readers that no forward-looking statements is converted of US Securities Exchange Act of 1934, as amended, and Section 27 A of the US Securities Exchange Act of 1934, as amended, and Section 27 A of the US Securities Exchange Statements is can be identified by the fact that theydo not relate on by bards by directors, officers and employees of the Group (Actual Guiting Guitange Exchange) in connection with the presentations in come levels, costs, assets and liabilities, impairment-tharges, provisions, capital, externed and the regulatory ratios, capital distributions (Induring dividend policy and share byback), return on trangle evels of guovenance (ESG) commitments and targets (Induring and regulations and other accounters and the respective), barviconastand other accountents and targets (Induring and regulations) and bybacks), retu

Subject to Barclays PLC's obligations under the applicable laws and regulations of any relevant jurisdiction (including, without limitation, the UK and the US) in relation to disclosure and ongoing information, we undertake no obligation to update publicly or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

#### Non-IFRS Performance Measures

Bardays' management believes that the non-IFRS performance measures included in this document provide valuable information to the readers of the financial statements as they enable the reader to identify a more consistent basis for comparing the businesses' performance between financial periods and provide more detail concerning the elements of performance which the managers of these businesses are most directly able to influence or are relevant for an assessment of the Group. They also reflect an important aspect of the way in which operating targets are defined and performance is monitored by Bardays' management. Non-IFRS performance was uses are defined and performance is monitored by Bardays' management.

